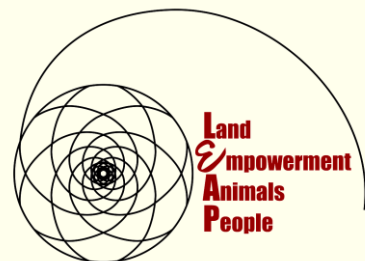




Bornean Sun Bear Conservation Centre



Annual Report 2014



In partnership with Sabah Wildlife Department, Sabah Forestry Department & Land Empowerment Animals People (LEAP)

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Introduction

Bornean Sun Bear Conservation Centre (BSBCC) was established in 2008 as a collaborative project between Sabah Forestry Department (SFD), Sabah Wildlife Department (SWD), Land Empowerment Animals People (LEAP) and Malaysian sun bear researcher Wong Siew Te. Located at Sepilok, near Sandakan on Sabah's east coast, the Centre aims to carry out sun bear conservation, education, research and rehabilitation and provide an improved long term living environment for confiscated bears that cannot be released back into the wild. The Centre has capacity for 46 bears in two bear houses, a quarantine building and six forested enclosures. At the end of 2014, 35 bears were housed at BSBCC.

Major milestones in 2014 included the soft opening of BSBCC to the public on 16th January and the grand opening on 9th and 10th October 2014. Over 48,000 visitors came to BSBCC during the year, testament to BSBCC's hard work and growing public and conservation profile.

Operations

BSBCC Board of Directors

Wong Siew Te (Founder and CEO of BSBCC), Mr. Frederick Kugan (Deputy Director of SFD) and Mr. Augustine Tuuga (Deputy Director of SWD) remained as BSBCC Directors. Cynthia Ong (Founder and CEO of LEAP) stepped down as BSBCC Director on 11th November 2014.

Meetings with Partners

Throughout the year, three meetings were held between partners LEAP, SFD and SWD, on 18th March, 17th July and 30th October 2014. During the last board meeting, LEAP officially phased out as a BSBCC partner. We would like to express our greatest gratitude to LEAP for all the help they provided throughout the years since the establishment of BSBCC. We couldn't have gone this far without their help.



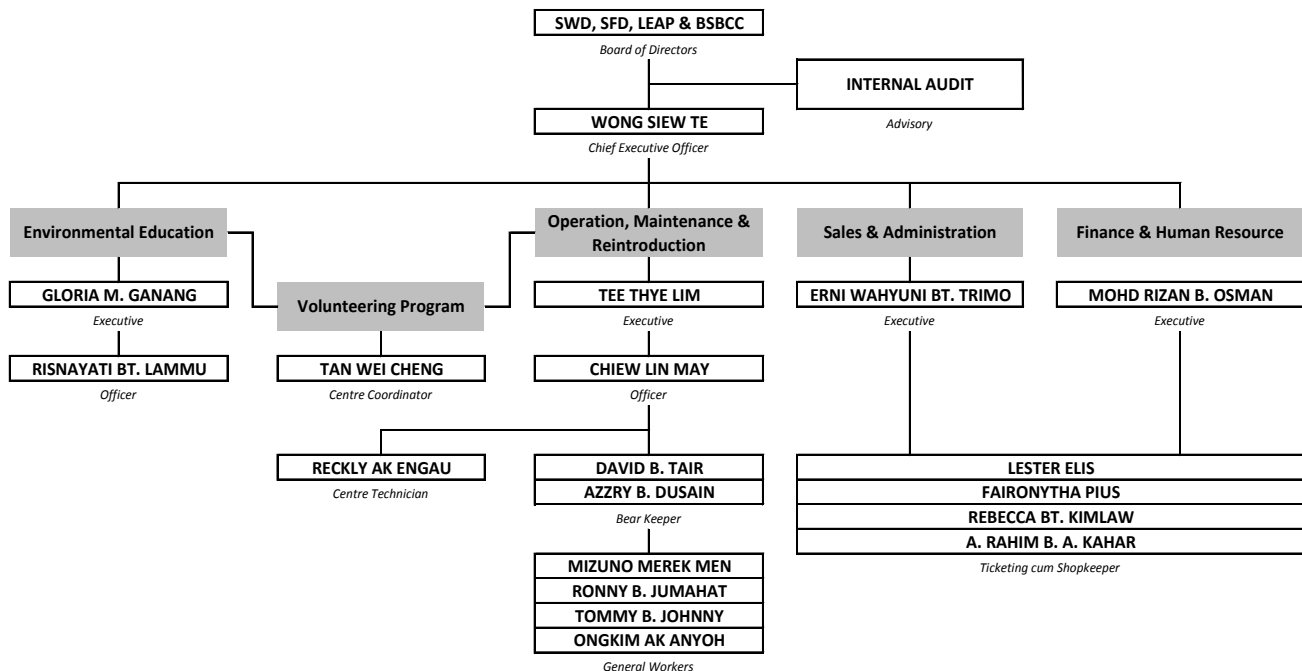
A group photo with board members and LEAP and BSBCC staff after the board meeting on 30th October 2014.

Staffing

During 2014, 12 new staff joined the team and four staff left as shown below, leaving a total of 19 staff at the end of the year.

| Name | Post | Date Joined | Date left |
|-----------------------|------------------------------------|-------------|-----------|
| Faironytha Pius | Ticketing cum shopkeeper | 2 Jan | - |
| Lester Elis | Ticketing cum shopkeeper | 2 Jan | - |
| Jeffrey Kassim | Ticketing cum shopkeeper | 2 Jan | 30 Apr |
| Vendy Joseph | Ticketing cum shopkeeper | 2 Jan | 30 Mar |
| Genevie Gikun | Assistant Education Officer | 2 Jan | 30 Mar |
| Leslina Elis | Executive Assistant | 2 Jan | 30 Apr |
| A. Rahim A. Kahar | Ticketing cum shopkeeper | 7 Apr | - |
| Rabecca Kimlaw | Ticketing cum shopkeeper | 21 Apr | - |
| Risnayati Lammu | Environmental Education Officer | 6 May | - |
| Mohd. Rizan bin Osman | Finance & Human Resource Executive | 21 Apr | - |
| Tan Wei Cheng | Centre Coordinator | 1 Jul | - |
| Reckly Ak Engau | Centre Technician | 2 Jul | - |

STAFF ORGANISATION CHART AT THE END OF 2014



Bear Arrivals

The completion of Bear House 2 by the end of 2013 allowed more rescued sun bears to move in to BSBCC. In 2014, a total of 9 new bears settled into our facility which made a total of 35 bears at the end of the year. All bears were rescued by Sabah Wildlife Department's Wildlife Rescue Unit. Health checks were conducted for newly arrived bears and all were quarantined for a month before being integrated with existing bears. Details of new bears are as follows:

| No. | Bear | Age | Sex | Origin | Date of arrival |
|-----|----------|-----------|-----|----------------|-----------------|
| 1. | Sunbearo | 1 year | M | Tawau | 10 March |
| 2. | Ronnie1 | 9 years | M | Tawau | 10 March |
| 3. | Sigalung | 7 years | M | Sipitang | 10 March |
| 4. | Phin | 7 years | M | Sipitang | 10 March |
| 5. | Diana | 9 years | F | Tawau | 10 March |
| 6. | Loki | 1 year | F | Ranau | 24 March |
| 7. | Chin | 8 years | F | Tawau | 22 July |
| 8. | Ronnie2 | 10 months | F | <i>Unknown</i> | 15 July |
| 9. | Susie2 | 4 years | F | Keningau | 15 July |

Bear Escape

A 4 year old female sun bear, Natalie, escaped from the BSBCC enclosure on 23rd July 2014, by climbing a 40m high tree branch connecting with a branch outside her enclosure. She then ranged freely in the adjoining Sepilok-Kabili Forest Reserve. A search and recapture team comprising staff of BSBCC, SWD and the Wildlife Rescue Unit started operations immediately after the escape. A total of 8 sun bear traps and 11 camera traps were set up around the Reserve to aid in the operation. Natalie was seen coming back to BSBCC 4 weeks after her escape. A modified trap set up on the cage in the bear house managed to trap Natalie back to the facility on 29th August – 37 days after she escaped.



A camera trap image of Natalie approaching one of the sun bear traps set up in the forest.

Bear Death

This year BSBCC lost a sub-adult female sun bear, Koko. Before residing at BSBCC, Koko was a house pet held by an individual in the Keningau district. She was rescued and sent to the Centre in 2012. Koko's death was due to respiratory failure caused by a chronic lung infection. A durian seed found stuck in her esophagus had worsened her condition. She died on 17th August 2014.

Volunteers

Bear Action Teams (BATs) Volunteer Groups

The BATs programme continued to run successfully throughout 2014 with a total of 5 groups (73 individuals) participating from Outlook Expeditions.

| No. | Group | No. of volunteers | Duration |
|-----|-----------------|-------------------|----------------|
| 1 | Bury St. Edmund | 14 | 16 – 20 Jul |
| 2 | Desborough | 14 | 19 – 25 Jul |
| 3 | Farlingaye | 14 | 24 – 30 Jul |
| 4 | Beaconsfield T1 | 17 | 31 Jul – 5 Aug |
| 5 | Beaconsfield T2 | 14 | 6 – 11 Aug |

The project for the BATs volunteer programme was to build a 340m perimeter boardwalk for the proposed new forest enclosure that surrounds the second bear house. Building work was supervised by architect intern from Arkitek, Jonathan Dolan.



Left: Desborough Team at the working site **Right:** Farlingaye Team, one of Bear Action Team (BATs) volunteer group that helped the Centre build perimeter boardwalk for the new forest enclosure.

Individual Volunteers

Individual volunteers continued to play an important role at BSBC, assisting with enrichment, feeding and cleaning, facility maintenance and education. They are also important ambassadors especially in promoting awareness of sun bears in their respective countries. A total of 30 individual volunteers from 9 countries worked at BSBC in 2014, out of a grand total of 129 individual volunteers who have contributed to the Centre since its establishment (See Appendix I).



Wong Wai Ying (left), a local Malaysian volunteer helping Animal Keeper, Azzry (right) to make a sleeping hammock for the sun bears.

Significant Events

BSBCC Soft Opening

BSBCC successfully held a soft opening ceremony on 16th January 2014. The ceremony was officiated by Datuk Sam Mannan, Director of Sabah Forestry Department, Datuk Dr. Laurentius Ambu, Director of Sabah Wildlife Department and Cynthia Ong, Director and CEO of Land Empowerments Animals People (LEAP). The event was also celebrated with family, friends, and supporters of BSBCC since its establishment. BSBCC was opened to the public for the very first time on that day. Visitors can now observe sun bears roaming in their natural habitat. This has also opened doors for public to be aware about the forgotten bear species and the importance of protecting their habitat.



Top: Datuk Dr. Laurentius Ambu, Cynthia Ong, and Datuk Sam Mannan officiating BSBCC's soft opening to the public. **Bottom left:** Datuk Dr. Laurentius Ambu viewing sun bears from the observation platform accompanied by Mr. Wong Siew Te. **Bottom centre:** Mr. Wong presenting his welcoming speech to guests during the event. **Bottom right:** Visitors viewing sun bears in the forest enclosure from the observation platform.

BSBCC Grand Opening & 50th Anniversary of Sepilok Orangutan Rehabilitation Centre (SORC)

Nine months after its soft opening to the public in January 2014, BSBCC celebrated its Grand Opening on the 9th and 10th October together with the celebration of Sepilok Orangutan Rehabilitation Centre's 50th Anniversary. The 2-day event was officiated by Datuk Seri Panglima Masidi Manjun, Minister of Tourism, Culture and Environment Sabah. Other activities held during the event were exhibitions by NGOs that work to protect wildlife in Sabah, a photography contest and various fun arts competitions to raise awareness about wildlife.



Top: BSBCC's CEO and Founder, Mr. Wong Siew Te presenting a gift of appreciation to Datuk Seri Panglima Masidi Manjun. **Bottom left:** Datuk Seri Panglima Masidi Manjun during the cutting ribbon ceremony before entering BSBCC's visitor centre. **Bottom centre:** The Bobohizan (or spirit medium) spirit appeasing ceremony took place during BSBCC's Grand Opening. **Bottom right:** School students making a sun bear collage out of natural materials.

Infrastructure Development

Interpretative Signboards

Interpretative signboards were installed along access trails and the observation platform in July 2014. The signboards describe sun bear behavior, biology, distribution and threats to their conservation as well as the work of BSBCC. All signboards were developed by BSBCC staff with help from various individuals and organizations including the University of the Sunshine Coast, Australia and Arkitek. Production of the signboards was funded by the GEF Small Grants Programme.

Education Nature Aquarium Project (ENAP)

The Education Nature Aquarium Project was set up at the visitor centre to showcase the freshwater river ecosystem that is commonly found in the Bornean rainforest. It has proved to be a popular exhibit with visitors.

Art Murals

A set of murals was donated and shipped to BSBCC by Singapore-based landscape architect company Salad Dressing. The murals were installed at the visitor centre's audio visual room creating an inviting and stimulating atmosphere.



Top: The murals installed on the walls of BSBCC audiovisual room **Bottom left:** One of the signboards installed along the trails highlighting threats to sun bears from poaching. **Bottom right:** The Education Nature Aquarium Project at the BSBCC Visitor Centre.

Infrastructure Maintenance

Removal of Dead Tree at Enclosure D

A leaning dead tree in forest enclosure D was removed with the help from Sabah Forestry Department. The felled tree was placed in the same enclosure for bears to dig in for insects.

Anti-slip Sheets on Staircase

Anti-slip rubber sheets were installed on the metal staircase leading to the observation platform to prevent a slippery surface especially during rainy days. The rubber sheets also reduce the bumping sounds of people's footsteps which may cause disturbance to the bears in the nearby enclosures.

Repainting platform and boardwalk structures

The platform and boardwalk structures were repainted to prevent further rust on the surface. Repainting works were done by BSBC staff with the help from volunteers.

Fixing of BRC mesh layer on visitor centre perforated wall

A layer of BRC mesh was installed on the perforated walls of the visitor centre. This was to prevent orangutan and macaque break-ins to the building which occurred early in the year. Installment of the BRC mesh was done by contractors.



Volunteers helping with repainting of platform structures.

Visitor Centre Operations

Visitor Summary

This year was the first year BSBCC opened its doors to the public. At the end of the year, the total number of visitors to BSBCC was 48,506 from some 96 countries, with visitors from Malaysia (26,096), United Kingdom (5,462) and Australia (4,271) the top three countries. (See Appendix III).

Notable Visitors

Sir David Attenborough

BSBCC was honored to be visited by famed naturalist and presenter Sir David Attenborough on 11th March 2014.

United States Ambassador to Malaysia

US Ambassador to Malaysia Joseph Y. Yun, his wife and the Portland-Kota Kinabalu Sister City Association visited BSBCC on 27th May 2014. The group visited the observation platform and were given a presentation on sun bear ecology and threats facing sun bears by Wong.

Tun Musa Hitam and the Governing Board of Sime Darby Foundation

Tun Musa Hitam, Chairman of the Governing Council of Yayasan Sime Darby (YSD) and his wife, together with other council members of YSD governing board, visited BSBCC on 5th November 2014. YSD's earlier contribution of RM2.1 million to BSBCC enabled the renovation of the original bear house building into a ticketing and educational centre as well as the construction of the second bear house that can house up to 16 bears.



Left: Wong and Sir David Attenborough at the observation platform. Middle: Wong presenting a gift of appreciation to Ambassador Joseph Y. Yun during his visit. Right: Wong and the Governing Board of YSD during their visit to BSBCC.

Educational Activities

School visits to BSBCC

Educational activities were conducted throughout the year to spread awareness about sun bears and their conservation. A total of 1,740 people from 40 groups of local and international schools as well as organizations visited the Centre in 2014 (See Appendix IV).



Top: Students from SIS International School, Singapore with their enrichment ready for the bears. **Bottom left:** Risnayati, BSBCC's Environmental Education Officer enlightening a group with sun bear stories. **Bottom centre:** A young girl looking through a spotting scope at sun bears in the forest enclosure. **Bottom right:** A student from Tadika Syn Hua, Sandakan.

Exhibitions

BSBCC participated in educational exhibitions in several events during 2014. Educational items were displayed and BSBCC goods were sold during the events. The following table shows details of the exhibition activities.

| No. | Event | Venue | Date |
|-----|--------------------------|---|-----------|
| 1. | Borneo Bird Festival | Rainforest Discovery Centre (RDC), Sandakan | 28 Sept |
| 2. | Rhythm of Rimba Festival | Rainforest Discovery Centre (RDC), Sandakan | 3 - 4 Oct |

Outreach Programme

Spreading the word about the plight of sun bears has always been one of BSBCC's main priorities. In 2014, BSBCC went to 8 primary and 8 secondary schools at 4 different districts around Sabah for its outreach programme. These programmes were carried out together with HUTAN-Kinabatangan Orangutan Conservation Programme, a Sabah Based NGO, as well as the Sabah Wildlife Department, Sandakan based Borneo Bird Club and the Society for the Prevention of Cruelty to Animals (SPCA) Sandakan. (See *Appendix IV*).



Top: BSBCC's Environmental Education Officer, Rishayati, during her talk at primary school SK Bukit Balacon, Lahad Datu.
Bottom: BSBCC education team interacting with primary school students during an outreach programme.

Financial Summary

Funding

BSBCC received funding from various organization and individuals through grants, donations, fundraisers, volunteering programmes and adoption programmes, and also from ticketing and merchandise sales, enabling BSBCC to continue its operations throughout the year. (See Appendix VI).

Sime Darby Foundation

Sime Darby Foundation has generously supported BSBCC to a total amount of RM2.1 million which includes operational expenses for 2012-2013 (RM770,000.00), renovation of the old Bear House to a Visitor Centre complex (RM600,000.00), and construction of the 2nd Bear House (RM730,000.00).

The renovation of the Visitor Centre complex was completed on 30th October 2013 and the 2nd Bear House on 3rd January 2014. The remaining balance of RM153, 525.41 for the construction of the 2nd Bear House was received from Sime Darby Foundation in 2014 (See Appendix VI).

In October 2014, Sime Darby Foundation agreed to fund the fencing and perimeter walkway for the new 2nd forest enclosure adjoining the 2nd bear house, and also a 2nd observation platform and aerial walkway.

The GEF Small Grants Programme

Funds from the GEF Small Grants Programme for a total of USD48,460.00 enabled BSBCC to develop environmental and conservation education within and outside the Centre. Fifteen signboards were produced and installed along access boardwalks and at the observation platform. Outreach programmes were also able to be carried out throughout the year with funding from the grant.



GEF SGP National Coordinator Mr. David Lee (first left) and Programme Assistant, Mdm Lai Sook Mei (second left) presenting a mock cheque to Gloria Ganang, BSBCC Environmental Education Executive, with Erni Wahyuni, BSBCC Sales and Admin. Executive (far right).

Fundraiser

Noah Sun Bear Fundraiser

Ten year old Australian boy Noah, who visited BSBCC in 2013 and was really touched by the story of the orphaned sun bears at the Centre, pledged to raise funds for the sun bears on his return to Australia. In 2014, Noah organized events and raised a total of AUD1,243.48 (RM3,472.67). Hoorah to Noah for being the smallest hero for the smallest bear! Noah also runs a fundraiser page on facebook with the help of his mother to raise awareness about sun bears.



Noah (middle) and his friends during one of his fundraiser parties.

Alex Lamb Mini Concert

Kota Kinabalu-based Alex Lamb organized a mini concert at his home, presented his guests with his music and raised a total of RM1,046 for the sun bears at the Centre. In 2012, Alex held a "Sun Bear Sunset Serenade and Supper" when he was only 17, also raising funds for BSBCC. Thank you very much Alex! You are truly an inspiration!

Other Corporate Initiatives & Affiliations

University of the Sunshine Coast, Queensland, Australia

Following an MOU signed between the University of the Sunshine Coast (USC), Queensland, Australia and BSBCC on 19th May 2013, in 2014, four USC students launched the BSBCC adoption programme as part of their Public Relations study, raising a total of AUD1,200 in Australia before coming to Borneo. On 13th February 2014, guests were invited to attend the launching of the adoption programme which was held at the BSBCC Visitor Centre. Wildhoop Productions' BSBCC documentary, *Big Dreams Little Bear* was screened along with the launching.

The USC also helped BSBCC in design work for the interpretation signboards through their Art and Design Faculty, led by Kevin Todd.



Left: One of USC students, Courtney Angel introducing BSBCC's adoption programme to guests. **Right:** Kevin Todd, showing a signboard prototype to BSBCC staff during his first trip to the Centre.

Donations in Kind

APE Malaysia

APE Malaysia continued to work with BSBCC by bringing school children from across the world to carry out environmental education activities at the Centre. Their visits often come with various types of materials for the bears such as towels, gunny sacks and jute ropes as well as donations. In 2014, APE Malaysia donated a total of RM3,500 to BSBCC.

Spotting scope from Sandakan Foto

A Nikon spotting scope was donated by Irene Chong from Sandakan Foto. This allowed visitors to view sun bear activities closer from the observation platform, especially those bears high up resting in the trees.



A little girl viewing sun bears on the trees through the spotting scope donated by Sandakan Foto.

Public Awareness

Blogs, Website & Facebook

Sun Bear Blog

The Bornean Sun Bear blog, sunbears.wildlifedirect.org which was started by Wong in May 2008, continued to run successfully throughout 2014. Contributions to the blog were made by the BSBCC team and individual volunteers, providing a lively and up to date chronicle of the development of BSBCC. The blog also served as a means to spread information and awareness about sun bear conservation in general.

Website

BSBCC's website on www.bsbcc.org.my was launched in 2013. The website features information and news updates about sun bears as well as BSBCC's operations. Newsletters and annual reports are made available for download through the website. Information on how people can help through BSBCC volunteer programme, adoption programme and online donations are also available.

BSBCC Facebook page

BSBCC facebook page which was launched in 2012 was continuously updated throughout 2014. Articles and photos on sun bears and the Centre's activities were regularly posted on the page to update BSBCC's supporters on the development of BSBCC.

Newsletter – Sun Bear Voice

BSBCC's newsletter "Sun Bear Voice" was published online throughout the year. A total of 6 newsletters were made downloadable online through BSBCC website.

Filming Groups

Several film companies visited BSBCC during 2014. RTM filmed the story of sun bear Mary for their "Simfoni Alam" programme from 15th – 16th March; BBC World News filmed BSBCC's daily operations on 9th April which also featured Malaysian travel host, Henry Golding; RTM filmed BSBCC's operations for the "Rentas" programme on 7th June which featured Sabah Kaamatan Festival 2011 *Unduk Ngadau* (Beauty Pageant), Ms Jovenea Jim Lajim; RTM film crews visited the BSBCC again on 24th June to film the bears in the forest enclosure; Australian based film producer Plint Production that focuses on animals filmed the sun bears for their *Tiger Lizzy* programme from 29th June to 1st July; Asian Food Channel filmed BSBCC's bear house operations on 17th August; RTM Sandakan Radio Station interviewed Wong on BSBCC and BSBCC's animal keeper, David Tahir in the Dusun language on 10th September and Sabah Forestry Department filmed BSBCC on 22nd September.



RTM film crew interviewing Wong during filming session on for the Simfoni Alam programme.

Newspaper & Radio Coverage

Newspaper Coverage

Sun bear conservation and the work of BSBCC continued to be featured in the local and international newspaper and magazines. This year a total of 55 articles on sun bears and BSBCC were published (See Appendix V).



Top left: Surrender Sun Bear Body Parts For Certification- Director, The Borneo Post, January 14, 2014. **Bottom left:** Sun Bear Centre in Sandakan Opens to Public, The Borneo Post, January 17, 2014. **Right:** BSBCC to Expand Facilities. 37 thousand tourists visit since the opening to the public in January 2014 (In Malay), Utusan Borneo, November 18, 2014.

Radio Coverage

Wong was interviewed live at the Sunshine Coast ABC Radio Station Australia on 4th March during his visit to Australia this year. He was also featured on ABC Radio Australia on 20th April during an on-air discussion on "Saving Borneo's Rare Proboscis Monkey with Palm Oil Cash".

Oral Presentations & Conferences

2014 Neways Pacific Ream Convention, Adelaide, Australia

In February 2014, Wong was invited by Neways International, a multi-level marketing organization, as one of the speakers at their 2014 Neways Pacific Ream Convention. The convention, held in Adelaide, Australia, was attended by 1500 people.

Continuing Tourism Related Education (CTRE) Course, Kundasang, Sabah

BSBCC's Environmental Education Officer, Gloria Ganang represented BSBCC to present a talk on sun bears and BSBCC for a CTRE course on 20th February 2014. The course was organized by the Sabah Native Registered Tourist Guide Association at Kundasang, Sabah. CTREs are conducted by tourist guide organizations to equip and upgrade tour guides on historic facts, current issues and development.

Earth Month Celebration, Publica Mall, Kuala Lumpur

In conjunction with the Earth Month Celebration, Ecoknights organized various activities at the Publica Mall, Kuala Lumpur from 24th March – 29th April. Wong was invited as one of the speakers for the Community Talk session on 13th April.

Global Environment Facility Small Grants Programme (GEF SGP) Workshop & Seminar

The GEF SGP (Malaysia) held a workshop and seminar in Kuala Lumpur from 20th - 21st November 2014. As one of the grantees of GEF SGP, representatives from BSBCC Gloria Ganang and Risnayati Lammu were involved in both the workshop and seminar. During the seminar, Gloria delivered a presentation entitled "The development of Bornean Sun Bear Conservation Centre (BSBCC) through partnerships".

The 6th Wild Animal Rescue Network (WARN) Conference

The 6th WARN Conference was held on 24th – 27th November 2014 in Hong Kong. BSBCC staff Wong Siew Te, Tee Thye Lim and Chiew Lin May attended the conference where the theme was "Challenges Faced during Long Term Maintenance of Rescued Wildlife". Tee Thye Lim shared about the challenges BSBCC faced during the escape of Natalie, a sub-adult female sun bear through a presentation entitled "The Challenges of Keeping Captive Sun Bears in a Natural Forest Enclosure: A Case Study of An Escaped Sun Bear at Bornean Sun Bear Conservation Centre".



BSBCC's Centre Operations Executive, Tee Thye Lim sharing about BSBCC's challenges during the Wild Animal Rescue Network (WARN) Conference in Hong Kong.

Staff Achievements

Award to BSBCC's CEO & Founder Conferred by Penang State Governor

We are very proud to share about our very own CEO and Founder, Mr. Wong Siew Te's achievement this year! On 25th September 2014, during the celebration of the Penang State Governor's birthday, several top civil servants and other individuals were recognized and awarded for their outstanding contributions to society and the environment, and Wong was one of them. Wong was honored with Darjah Johan Negeri or Member, Order of the Defender of State Award by the Penang State Governor.

This year, Wong was also received the Outstanding Alumni Award from National Pingtung University of Science and Technology, Pingtung, Taiwan in November 2014 in recognition of his achievements and contribution in conservation. Wong graduated with a diploma on Animal and Veterinary Science from this university in 1992.



Wong receiving his award from the Penang's State Governor.

Acknowledgements

We would like to take this opportunity to acknowledge and thank all of the organizations and individuals who donated funds, materials, and all other helps to the BSBCC or supported us in many ways during 2014 and years before to make us what we are today.

We are grateful for support from the Chief Minister of Sabah Y.A.B Datuk Seri Musa Haji Aman and the Sabah State Government, in particular the Sabah Ministry of Tourism, Culture and Environment, Sabah Tourism Board, Sabah Forestry Department, Sabah Wildlife Department, Land Empowerment Animals People (LEAP), Wildlife Rescue Unit, Sepilok Orangutan Rehabilitation Centre and the Rainforest Discovery Centre, and Datuk Masidi Manjun, Datuk Sam Mannan, Datuk Dr. Laurentius Ambu, Cynthia Ong, Fred Kugan, Dr Robert Ong, Heidi Henry, Augustine Tuuga, Jumrafiah Abdul Sukor, Dr Sen Nathan, Dr Symphorosa Sipangkui, Dr Diana Ramirez, Dr. Laura Benedict, Dr. Pakeeyaraj Nagalingam, Dr. Sandy Ling Choo, Sailun Aris, Elis Tambing, Sylvia Yorath, Jacque Yong, Winnie Long and many more.

We thank our generous funding agencies and are grateful for help and support from the Ministry of Tourism Malaysia, Pn Yatela Zainal Abidin, Arifah Sharifuddin, Muhammad Hafizzudin and Mohamed Azmi Mohd Rasheed Khan from Sime Darby Foundation, David Lee and Lai Sook Mei from The GEF Small Grants Programme, Susan Mai, Andy Kirss and Rick Arnold from Neways Australia, Caroline Gabel and Shared Earth Foundation, Nancy Abraham and Alexander Abraham Foundation, Susan Wallace and Woodtiger Fund, Cleveland Zoo, Disney Conservation Fund, Columbus Zoological Society Association, Wildlife Conservation Network, Cheryl Grunbock and Martin King Foundation, East Bay Zoological Society, IFAW, Wild4Ever, Woodland Park Zoo Society, SeaWorld and Busch Garden, American Association of Zookeepers, Aves France, Network for Good and Wildlife Direct.

We thank our partners for their contribution for intellectual properties, knowledge and manpower to help set up BSBCC: Ian Hall, Jonathan Dolan and the entire Arkitrek team, Kevin Todd, Sarah Pye, Sheila Peake, and the University of the Sunshine Coast, Fareea Ma and APE Malaysia, Outlook Expeditions, IAPWA, Crystal Schalmo, Christine Brown-Nunez of San Diego Zoo, Jocelyn Stokes and Survival of the Sun Bears, Animals Asia Foundation, Moon Bear Rescue Centre, Scuba Zoo, Anton Ngui and Nak Hotel, Jonathan Tan, Sabah Society, Future Alam Borneo, HUTAN-Kinabatangan Orangutan Conservation Programme, Borneo Bird Club, Merdeka Daily News, Colform Sdn. Bhd., Eleanor Wong, Wong Siew Lee, Fina Yeung and all the many individuals that help us in many ways.

We would also like to thank all of our volunteer groups and individual volunteers for their donations of time, energy, ideas and materials as well as caring for the existing bears on site. Your commitment to the cause of the bears is invaluable and we appreciate all you have done for the bears!

Appendices

Appendix I: Individual volunteers in 2014

| Name | Country | Duration |
|-----------------------|-------------|-----------------------------|
| Logan Sullivan | USA | 1-3 Jan |
| Heather Lorenzan | USA | 1-3 Jan |
| Tom Shaw | Australia | 6-20 Jan |
| Corey McCarthy | USA | 12-30 Jan |
| Risa Arimoto | Japan | 4-15 Mar |
| Regi Broeren | Netherlands | 10 Mar |
| Crystal Schalmo | USA | 10 – 18 Mar |
| Simone Steinfurth | Australia | 27 Apr – 12 May |
| Jaike Bijleveld | Netherlands | 12 May – 20 Jun |
| Sim Chooi Ying | Malaysia | 8 – 25 Jun |
| Jodie Hobbs | UK | 11-25 Jun |
| Georgie Kaye | UK | 11-25 Jun |
| Joyce Xin Jou Choo | Malaysia | 16-17 Jul |
| Jocelyn Choo Hui Lin | Malaysia | 16-17 Jul |
| Tracey Little | New Zealand | 19 Jul-29 Aug |
| Eddie Rogueta | USA | 6-5 Sept |
| Mark Louis Benedict | Malaysia | 8-12,18,19 Sep, 12-14 Nov |
| Nicole Cook | Australia | 25 Sept – 4 Oct |
| James Intal | Australia | 25 Sept – 4 Oct |
| Wong Wai Ying | Malaysia | 11– 24 Oct |
| Martine van der Burgt | Netherlands | 29-31Oct |
| Hng Lee Ying | Malaysia | 18 Nov – 3 Dec |
| Shalini Jayanandan | Malaysia | 13 – 28 Dec |
| Mohd Harith | Malaysia | 15 – 25 Dec |
| Lavinia Spimpolo | Italy | 16,23,24 Nov, 2,9,11,19 Dec |
| Micheal Shen | Canada | 16,23,24 Nov, 2,9,11,19 Dec |
| Ryan Pyne | Australia | 16,23,24 Nov, 2,9,11,19 Dec |
| Naomi Clark | UK | 16,23,24 Nov, 2,9,11,19 Dec |
| Kent Fan Chiao Tung | Malaysia | 14,15 Dec, 26-31 Dec |
| Katrine Fan Yuk Theng | Malaysia | 30 Nov, 7 Dec, 14 Dec |

Appendix II: Number of Visitors by Country 2014

| Country | No. of visitors |
|----------------|-----------------|
| Malaysia | 26,096 |
| United Kingdom | 5,462 |
| Australia | 4,271 |
| Others | 2,319 |
| United States | 1,136 |
| Netherlands | 1,097 |
| Germany | 1,042 |
| Italy | 914 |
| France | 630 |
| Sweden | 609 |
| Denmark | 503 |
| Canada | 427 |
| China | 347 |
| New Zealand | 347 |
| Japan | 298 |
| Spain | 275 |
| Belgium | 267 |
| Switzerland | 267 |
| Hong Kong | 244 |
| Poland | 241 |
| Austria | 154 |
| Russia | 151 |
| Finland | 135 |
| Ireland | 127 |
| Czech Republic | 111 |
| Iran | 96 |
| Norway | 93 |
| Singapore | 86 |
| Hungary | 72 |
| India | 63 |
| South Africa | 52 |
| Argentina | 50 |
| Philippines | 47 |
| Taiwan | 42 |
| Chile | 39 |
| Portugal | 39 |
| Mexico | 30 |

| Country | No. of visitors |
|----------------------|-----------------|
| Estonia | 22 |
| Slovakia | 20 |
| Korea | 18 |
| Swaziland | 17 |
| Azerbaijan | 14 |
| Ukraine | 14 |
| Kenya | 13 |
| Brazil | 12 |
| Romania | 11 |
| Greece | 9 |
| Indonesia | 9 |
| Turkey | 9 |
| Vietnam | 9 |
| Lebanon | 8 |
| Lithuania | 8 |
| Slovenia | 8 |
| Laos | 7 |
| Brunei | 7 |
| Colombia | 6 |
| Malta | 6 |
| Sri Lanka | 6 |
| Thailand | 6 |
| Ecuador | 5 |
| Latvia | 5 |
| Myanmar | 5 |
| United Arab Emirates | 5 |
| Egypt | 4 |
| Guatemala | 4 |
| Iceland | 4 |
| Macau | 4 |
| Uganda | 4 |
| Bangladesh | 3 |
| Cambodia | 3 |
| Luxembourg | 3 |
| Serbia | 3 |
| Turkey | 3 |
| Algeria | 2 |

| Country | No. of visitors |
|------------------------|-----------------|
| Bosnia and Herzegovina | 2 |
| Bulgaria | 2 |
| Croatia | 2 |
| Europa Island | 2 |
| Kazakhstan | 2 |
| Macedonia | 2 |
| Paraguay | 2 |
| Syria | 2 |
| Uruguay | 2 |
| Bermuda | 1 |
| Costa Rica | 1 |
| Dhelkia | 1 |
| Haiti | 1 |
| Israel | 1 |
| Nepal | 1 |
| Nigeria | 1 |
| Peru | 1 |
| Puerto Rico | 1 |
| Samoa | 1 |
| Tanzania | 1 |
| Yemen | 1 |
| Zimbabwe | 1 |

Appendix III: Group visits to BSBC in 2014

| Date | Group/ School | No. PAX | Activity |
|-------------|---|----------------|--|
| 15 Feb | Politeknik Sandakan, Sandakan | 29 | Presentation, Guided tour, Voluntary works for BSBC facility maintenance |
| 8 Feb | D Y Patil International School, India | 7 | Presentation, Guided tour, enrichment making, behavioural observation |
| 18 Feb | ISS International School, Singapore | 26 | Presentation, Guided tour, enrichment making, behavioural observation |
| 27 Feb | RDC Interns | 4 | Guided Tour |
| 12 Mar | SMK Muhibah, Sandakan | 33 | Guided Tour |
| 21 Mar | RDC: Kiyosato Experiment Exchange Project | 25 | Environmental Education activity- <i>Sun bear food hunt.</i> |
| 13 Apr | Nexus International School | 32 | Presentation, Guided tour, enrichment making |
| 18 Apr | MRSM Tun Mustapha, Tawau | 36 | Guided tour |
| 2 May | RDC interns | 4 | Guided tour |
| 24 May | Tadika Pui Gin | 64 | Guided tour |
| 29 May | SMK Muhibah Chinese Language Society | 30 | Guided tour |
| 7 Jun | Tam Kung Temple Committee members | 30 | Presentation & guided tour |
| 7 Jun | SPCA Sandakan | 7 | Presentation & guided tour |
| 9 Jun | Miami University (Dragonfly Group 1) | 22 | Presentation & guided tour |
| 21 Jun | SJK (C) Pea Wha, Sandakan | 40 | Guided Tour |
| 21 Jun | Miami University (Dragonfly Group 2) | 22 | Presentation & guided tour |
| 3 Jul | Chinese University of Hong Kong | 12 | Presentation & guided tour |
| 18 Jul | Tadika Ming Chung, Sandakan | 106 | Presentation & guided tour |
| 18 Jul | RDC interns | 8 | Guided tour |
| 3 Aug | Primate behavior and ecology course students | 12 | Presentation and guided tour |
| 11 Aug | Third Country Training Programme participants | 20 | Presentation and guided tour |
| 30 Aug | SM St. Micheal, Sandakan | 64 | Presentation and guided tour |
| 13 Sep | Junior Chamber International (JCI), Sandakan | 190 | Presentation and guided tour |
| 13 Sep | Tiong Hua Secondary School (Interact Club) | 61 | Presentation and Guided tour |
| 25 Sep | Tabika Kemas Taman Sejati | 68 | Presentation and guided tour |
| 11 Oct | SMK Sandakan II | 36 | Presentation and guided tour |

| | | | |
|--------|--|-----|--|
| 13 Oct | SIS International School, Singapore | 13 | Presentation, Guided tour, enrichment making |
| 15 Oct | Kolej Vokasional Sandakan | 37 | Presentation and guided tour |
| 16 Oct | SK Taman Rimba, Sandakan | 120 | Presentation and guided tour |
| 16 Oct | SK Batu Putih, Sandakan | 82 | Presentation and guided tour |
| 18 Oct | Tadika Syn Hua, Sandakan | 130 | Presentation and guided tour |
| 30 Oct | Tadika Perpaduan | 82 | Presentation and guided tour |
| 4 Nov | St. John Ambulance (SM St.Patrick, Tawau) | 26 | Presentation and guided tour |
| 8 Nov | SK Sakilan Baru, Sandakan | 28 | Presentation and guided tour |
| 10 Nov | Utusan Malaysia & KOSMO Media FAM Trip | 6 | Presentation and guided tour |
| 12 Nov | Youth Overseas Exchange Centre- HKBUAS Wong Kam Fai Secondary & Primary School | 40 | Presentation and guided tour |
| 16 Nov | MRSM Tun Fuad Stephen | 115 | Presentation and guided tour |
| 24 Nov | SK (C) Cheng Min, Sandakan | 39 | Presentation and guided tour |
| 7 Dec | UiTM Shah Alam | 22 | Guided Tour |
| 11 Dec | Australian Girl Guides | 20 | Presentation and guided tour |

Appendix IV: Outreach Programme 2014

| DATE | SCHOOL | DISTRICT |
|-------------|----------------------------------|-----------------|
| 6 Mar | SMK Sandakan II | Sandakan |
| 7 Mar | SK Kg. Bahagia | Sandakan |
| 12 Apr | SMK Batu Sapi | Sandakan |
| 14 Apr | SK Pekan Beluran | Beluran |
| 16 Apr | SMK Beluran II | Beluran |
| 17 Apr | SK Sg. Nangka | Beluran |
| 7 May | SMK Bukit Garam | Kinabatangan |
| 10 May | SJK (C) Pea Wha | Sandakan |
| 19 May | SK Abai | Kinabatangan |
| 20 May | SK Bilit | Kinabatangan |
| 22 May | Pontian United Plantation Berhad | Kinabatangan |
| 19 Jun | SMK Elopura Bestari | Sandakan |
| 19 Aug | SMK Sepagaya | Lahad Datu |
| 21 Aug | SK Bukit Balacon | Lahad Datu |
| 22 Aug | SMK Segama | Lahad Datu |
| 27 Aug | SM St. Dominic | Lahad Datu |
| 28 Aug | SMK Agaseh | Lahad Datu |

Appendix V: Newspaper & Magazine Coverage

- Forest Destruction Threatens Rare Wildlife (In German). Morgenweb. January 3, 2014.
- Sun Bear Sanctuary To Save 'Forgotten Species'. The Guardian. January 6, 2014.
- Sanctuary To Save 'Forgotten' Sun Bears. Malaysia Sun. January 6, 2014.
- New Nature Reserve Is To Save The Honey Bear (In Dutch). Morgen. January 7, 2014.
- Natural Honey Bear (In Dutch). PiepVandaag.nl. January 8, 2014.
- Endangered Animals Fight For Their Lives In Borneo's Forests. The New Indian Express. January 8, 2014.
- Sun Bear Sanctuary Opens Doors As Wild Populations Plummet. My Sunshine Coast. January 9, 2014.
- Surrender Sun Bear Body Parts For Certification-Director. The Borneo Post. January 14, 2014.
- Bornean Sun Bear Conservation Centre Soft Opening Jan 16. The Borneo Post. January 14, 2014.
- Sun Bear Conservation Centre Will Soon Open (In Malay). Sinar Harian. January 14, 2014.
- Documentary Screening To Support Bornean Sun Bears. My Sunshine Coast. January 14, 2014.
- BSBCC Opens To The Public (In Malay). Utusan Borneo. January 17, 2014.
- World's Only Sun Bear Centre Opens In Sandakan. Free Malaysia Today, Jan 16, 2014.
- Sun Bear Centre In Sandakan Opens To The Public. The Borneo Post. January 17, 2014.
- Sabah Forestry Department Urged Collaboration With Many Others To Expend Forest Protection (In Chinese). Merdeka Daily. January 17, 2014.
- Bornean Sun Bear Conservation Centre Opening Ceremony (In Chinese). Merdeka Daily News. January 17, 2014.
- Sun Bear Centre Opening Ceremony - Open To The Public For Visit (In Chinese). Asia Times. January 17, 2014.
- Sabah Sandakan Protects Malayan Sun Bear (In Chinese). My Choice, My Paper am730. January 17, 2014.
- Sun Bear Centre Opens To Public. New Straits Times. January 19, 2014.
- Sun Bear Centre Opens To The Public (In Chinese). China Post. January 19, 2014.
- Bornean Sun Bear Conservation Centre Offers Visitors Closer Look Of The World's Smallest Bear. The Star Online. January 20, 2014.
- There's A Bear In There! My Sunshine Coast. Jan 27, 2014.
- NGO Seeks RM770,000 More For The Sun Bears. Daily Express. January 29, 2014.
- USC Students Head To Borneo To Launch Borneo Sun Bear Adoption Program. My Sunshine Coast. February 3, 2014.
- GREEN: Where Bears Roam Free. New Straits Times. February 21, 2014.
- Sun Bear Conservationist Visits The Coast. ABC Sunshine Coast. March 4, 2014.
- Fight Of The Sun Bear. Well Being: Australia's Leading Natural And Health & Living Magazine. Issue 149: pp. 100-102. March 2014.
- Park Plans Sun Bear Release. The Star. March 16, 2014.
- Wildlife Department Hand Over 5 Bears To Conservation Centre (In Chinese). Merdeka Daily. March 17, 2014.
- Wildlife Department Rescued 5 Sun Bears Brought To Sun Bear Conservation Centre (in Chinese). See Hua Daily News. March 17, 2014.
- Public Reminded: An Offence To Keep Sun Bears. Daily Express. March 17, 2014.
- Sun Bears sent to conservation Centre. The Borneo Post. March 17, 2014.
- From Illegal Pet Trade Victim To Sanctuary Resident: Meet Rescued Sun Bear Natalie. One Green Planet. March 25, 2014.
- World's First Sun Bear Sanctuary Open In Borneo. Wanderlust Travel magazine. March 26, 2014.
- Extending a helping hand to the sun bears. The Star. May 5, 2014.
- The Smallest Bear. The Star Online. May 5, 2014.
- Sun Bears: At Home In The Forest. The Star Online. May 5, 2014.
- The Guardian Angle Of Malayan Sun Bear – Wong Siew Te: Love Them, We Must Protect Them (In Chinese). Kwong Hua Yit Poh. May 17, 2014.
- Plantation Sets Up Project for Wildlife Conservation. Daily Express. May 25, 2014.

- The World's First Malayan Sun Bear Conservation Centre (In Chinese). New Life Post. July 9, 2014.
- A Wildlife Hero. Personal Finance Magazine. Pg 59-60. July 2014
- Sepilok Orangutan Rehab Centre to Mark 50th Anniversary. Daily Express. October 2, 2014.
- Borneo Rythms Of Rimba Wildlife Festival 2014. New Sabah Times. October 10, 2014.
- Masidi: Protect Our Wildlife, Expand Protected Forest Areas (In Chinese). Sin Chiew Daily. October 10, 2014.
- Illegal Poachers: Masidi Will Discuss With The Wildlife Department Officers (In Malay). Utusan Borneo. October 10, 2014.
- Bigger Area To Be Established: To Protect The Orangutan And Ensuring Their Survival (In Malay). Utusan Borneo. October 10, 2014.
- Datuk Seri Masidi Manjun Asks Everyone's Cooperation With Government To Curb Poaching Of Protected Species (In Chinese). Asia Times. October 10, 2014.
- Poaching: Better Enforcement Needed. New Sabah Times. October 10, 2014.
- How One Man Is Saving The Rare Bornean Sun Bear. The Explorer Magazine by Jacada Travel. October 27, 2014.
- BSBCC To Expand Facilities. 37 Thousand Tourist Visits Since Open To Public in January 2014 (In Malay). Utusan Borneo. November 18, 2014.
- Where To Bears Around The World. Telegraph. November 28, 2014.
- Borneo Sun Bear Conservation Centre (BSBCC). New Sabah Times. December 5, 2014.
- Bring Back Borneo. Australian Geographic Outdoor. December 10, 2014.
- To Bring Bornean Sun Bears Towards A Bright Future (In Malay). Daily Express. December 25, 2014.
- Giving Captive Bears in Sabah A Better Future. Daily Express. December 29, 2014.

Appendix VI: Financial Summary

APP1

CASHFLOW STATEMENT JAN TO DEC 2014

| | | Total 2014 | | |
|---------------------------------|---|------------|----------------------------|-------------------|
| FUNDS FROM | | <i>RM</i> | | |
| * | Donations | A1 | 234,593.12 | APP3 |
| | BATS groups | A2 | 19,855.41 | APP3 |
| | Ticket Sales | A3 | 708,868.00 | APP2 |
| | Sales of souvenirs, beverages and ice creams | A4 | 142,102.90 | APP2 |
| | Yayasan Sime Darby for BH 2 construction | A5 | 153,525.41 | APP3 |
| | Miscellaneous (<i>filming fees + FD interest</i>) | | 7,841.74 | |
| TOTAL FUNDS | | | <u>1,266,786.58</u> | I |
| FUNDS USED IN: | | | | |
| | BATS Supervision & Materials | | | |
| | Operations Costs | B | 718,279.61 | APP2 |
| | Purchase of merchandise | | 107,613.07 | |
| | <u>Bear House 2 + Visitors Centre:</u> | | | |
| | Construction costs | | 330,393.45 | Buildtech |
| | Professional fees: | | | |
| | Construction stage supervision | | 13,959.60 | Arkitrek |
| | Others | | 41,298.72 | Perunding, Binaan |
| | Access boardwalk + landscaping | | 1,245.00 | NOA |
| | CAPITAL EXPENDITURE | | 73,959.10 | |
| | (<i>Office & staff quarters+ Bear House</i>) | | | |
| TOTAL COSTS | | | <u>1,286,748.55</u> | II |
| NET FUNDS OVER COSTS | | | (19,961.97) | I - II |
| | Balance of fund from 2013 | | 173,628.76 | |
| | Funds from USA received | USD 80,000 | 256,395.00 | |
| | Funds available from USA for operations | C | 31,818.18 | APP4 |
| FUNDS AVAILABLE FOR 2014 | | | <u>441,879.97</u> | |

Notes:

* Different by RM5,000.00, due to filming fee calculated under miscellaneous.

BSBCC
Actual Operational Income Expenditure Statement Jan to Dec 2014

| | Jan-14 | Feb-14 | Mar-14 | Apr-14 | May-14 | Jun-14 | Jul-14 | Aug-14 | Sep-14 | Oct-14 | Nov-14 | Dec-14 | Total |
|---------------------------------|-------------------|------------------|------------------|-------------------|------------------|-------------------|------------------|-------------------|------------------|------------------|------------------|-------------------|---------------------|
| Ordinary Income/Expenses | | | | | | | | | | | | | |
| Income | | | | | | | | | | | | | |
| Funds from Public Support: | | | | | | | | | | | | | |
| Grants | 160,928.50 | - | - | - | - | 72,818.41 | - | - | - | - | - | - | 299,277.94 |
| Donations | 2,183.50 | 13,040.82 | 7,116.62 | 27,572.74 | 2,132.00 | 268,327.00 | 5,186.00 | 4,924.00 | 14,952.92 | 5,685.40 | 3,670.00 | 8,655.10 | 363,446.10 |
| Total funds from public | 163,112.00 | 13,040.82 | 7,116.62 | 27,572.74 | 2,132.00 | 341,145.41 | 5,186.00 | 4,924.00 | 14,952.92 | 5,685.40 | 3,670.00 | 74,186.13 | 662,724.04 |
| Other Income | | | | | | | | | | | | | |
| Fixed Deposit Interest | 234.66 | 242.78 | 212.96 | 221.02 | 236.78 | 237.34 | 222.54 | 238.40 | 260.14 | 236.24 | 269.56 | 229.32 | 2,841.74 |
| Sales - Save Sun Bear Shirt (A) | 2,125.00 | 3,055.00 | 2,270.00 | 2,810.00 | 1,925.00 | 3,155.00 | 2,080.00 | 2,500.00 | 1,520.00 | 2,130.00 | 1,715.00 | 3,405.00 | 28,690.00 |
| Sales - Save Sun Bear Shirt (K) | - | 120.00 | 180.00 | 690.00 | 420.00 | 570.00 | 390.00 | 500.00 | 300.00 | 390.00 | 210.00 | 270.00 | 4,040.00 |
| Sales - Polo Shirts | 2,190.00 | 1,560.00 | 480.00 | 720.00 | 2,280.00 | 2,790.00 | 1,260.00 | 2,280.00 | 2,250.00 | 1,380.00 | 2,490.00 | 1,140.00 | 20,820.00 |
| Sales - Coco Books | 196.00 | 364.00 | 84.00 | 112.00 | 84.00 | 252.00 | 84.00 | 112.00 | 308.00 | 224.00 | 224.00 | 28.00 | 2,072.00 |
| Sales - Car sticker 4" x 4" | 205.00 | 585.00 | 350.00 | 565.00 | 580.00 | 700.00 | 375.00 | 620.00 | 610.00 | 400.00 | 385.00 | 330.00 | 5,705.00 |
| Sales - Car sticker 4" x 8" | 130.00 | 220.00 | 420.00 | 170.00 | 300.00 | 340.00 | 210.00 | 440.00 | 270.00 | 260.00 | 252.50 | 200.00 | 3,212.50 |
| Sales - Embroidered Badges | 465.00 | 585.00 | 570.00 | 555.00 | 210.00 | 825.00 | 690.00 | 1,200.00 | 705.00 | 510.00 | 345.00 | 915.00 | 7,575.00 |
| Sales - Wooden Coaster (Teak) | - | - | - | - | - | - | 70.00 | 385.00 | 245.00 | 140.00 | 105.00 | 35.00 | 980.00 |
| Sales - Wooden Coaster (Pine) | - | - | - | - | - | - | 175.00 | 35.00 | 105.00 | 210.00 | 70.00 | 210.00 | 805.00 |
| Sales - Hat | - | - | - | - | - | - | - | - | - | - | 415.00 | 960.00 | 1,375.00 |
| Sales - Cap | - | - | - | - | - | - | - | - | - | - | 480.00 | 925.00 | 1,405.00 |
| Sales - Sun Bear Toys | 1,960.00 | 2,590.00 | 2,100.00 | 4,410.00 | 2,940.00 | 140.00 | - | 35.00 | - | 245.00 | 2,480.00 | 3,600.00 | 20,500.00 |
| Sales - Postcards | - | - | - | - | - | - | - | - | - | - | 588.50 | 476.00 | 1,064.50 |
| Sales - Ice creams | 883.70 | 2,666.40 | 2,478.00 | 3,073.50 | 2,950.50 | 2,476.00 | 1,493.50 | 2,506.50 | 2,523.50 | 2,598.50 | 2,274.00 | 2,718.50 | 28,642.60 |
| Sales - Beverages | 234.50 | 790.80 | 860.30 | 1,189.10 | 1,597.00 | 1,439.20 | 783.00 | 1,803.50 | 1,605.70 | 1,943.80 | 1,285.20 | 1,526.60 | 15,058.70 |
| Sales - Tissue paper | - | - | - | - | - | 3.80 | 4.80 | 52.00 | 28.00 | 19.00 | 21.00 | 29.00 | 157.60 |
| Total sales of souvenirs | 8,389.20 | 12,536.20 | 9,792.30 | 14,294.60 | 13,286.50 | 12,691.00 | 7,615.30 | 12,469.00 | 10,470.20 | 10,450.30 | 13,340.20 | 16,768.10 | 142,102.90 |
| Tickets sales | 18,892.00 | 42,915.00 | 50,603.00 | 79,895.00 | 57,416.00 | 59,707.00 | 64,472.00 | 117,868.00 | 71,204.00 | 57,332.00 | 41,807.00 | 46,757.00 | 708,568.00 |
| Total Other Income | 27,515.86 | 55,693.98 | 60,608.26 | 94,410.62 | 70,939.28 | 72,635.34 | 72,309.84 | 130,575.40 | 81,934.34 | 68,018.54 | 55,416.76 | 63,754.42 | 853,812.64 |
| Total Income | 190,627.86 | 68,734.80 | 67,724.88 | 121,983.36 | 73,071.28 | 413,780.75 | 77,495.84 | 135,499.40 | 96,887.26 | 73,703.94 | 59,086.76 | 137,940.55 | 1,516,536.68 |

A4
A3

Actual Operational Income Expenditure Statement Jan to Dec 2014

| | Jan-14 | Feb-14 | Mar-14 | Apr-14 | May-14 | Jun-14 | Jul-14 | Aug-14 | Sep-14 | Oct-14 | Nov-14 | Dec-14 | Total |
|----------------------------------|------------------|------------------|-----------------|------------------|------------------|-----------------|------------------|-----------------|------------------|------------------|-----------------|-----------------|-------------------|
| Cost of goods sold | | | | | | | | | | | | | |
| COGS - Save Sun Bear Shirt (A) | 990.00 | 1,422.00 | 1,062.00 | 1,278.00 | 900.00 | 1,440.00 | 936.00 | 1,152.00 | 684.00 | 972.00 | 792.00 | 1,566.00 | 13,194.00 |
| COGS - Save Sun Bear Shirt (K) | - | 62.00 | 93.00 | 356.50 | 217.00 | 294.50 | 201.50 | 263.50 | 155.00 | 201.50 | 108.50 | 139.50 | 2,092.50 |
| COGS - Polo Shirts | 1,073.00 | 754.00 | 319.00 | 377.00 | 1,102.00 | 1,362.00 | 609.00 | 1,131.00 | 1,624.00 | 725.00 | 1,276.00 | 609.00 | 10,961.00 |
| COGS - Bandanas | - | - | - | - | - | 1.80 | - | - | - | - | - | - | 1.80 |
| COGS - Postcards | - | - | - | - | - | - | - | - | 32.29 | 130.29 | 204.29 | 139.43 | 506.30 |
| COGS - Coco Books | 121.13 | 224.95 | 51.91 | 69.22 | 51.91 | 155.74 | 51.91 | 69.22 | 190.34 | 138.43 | 138.43 | 17.30 | 1,280.49 |
| COGS - car sticker 4" x 4" | 120.00 | 351.00 | 210.00 | 339.00 | 348.00 | 420.00 | 225.00 | 372.00 | 366.00 | 240.00 | 249.00 | 198.00 | 3,438.00 |
| COGS - car sticker 4" x 8" | 71.50 | 121.00 | 231.00 | 93.50 | 165.00 | 187.00 | 115.50 | 242.00 | 148.50 | 143.00 | 176.00 | 110.00 | 1,804.00 |
| COGS - Embroidered Badges | 248.00 | - | 716.10 | 321.90 | 111.00 | 412.50 | 345.00 | 600.00 | 352.50 | 255.00 | 172.50 | 457.50 | 3,992.00 |
| COGS - Wooden Coaster (Teak) | - | - | - | - | - | - | 49.65 | 273.02 | 158.50 | 90.46 | 67.84 | 21.81 | 661.08 |
| COGS - Wooden Coaster (Pine) | - | - | - | - | - | - | 97.45 | 19.49 | 64.17 | 128.35 | 42.78 | 124.46 | 476.70 |
| COGS - Sun Bear Toy | 1,092.00 | 1,443.00 | 1,170.00 | 2,457.00 | 1,638.00 | 78.00 | - | - | - | 136.50 | 1,482.00 | 2,028.00 | 11,524.50 |
| COGS - Cap | - | - | - | - | - | - | - | - | - | - | 300.00 | 555.00 | 855.00 |
| COGS - Hat | - | - | - | - | - | - | - | - | - | - | 259.00 | 592.00 | 851.00 |
| COGS - Ice Creams | 574.80 | 1,743.41 | 1,517.61 | 1,882.09 | 1,776.32 | 1,575.36 | 907.29 | 1,817.59 | 1,527.69 | 1,653.07 | 1,386.16 | 1,651.41 | 18,012.80 |
| COGS - Beverages | 135.84 | 463.04 | 500.92 | 634.92 | 910.97 | 813.40 | 428.97 | 1,045.14 | 907.87 | 1,107.00 | 745.39 | 888.80 | 8,582.26 |
| COGS - Tissue Paper | - | - | - | - | - | - | 2.25 | 23.85 | 11.84 | 8.03 | 8.88 | 12.44 | 67.29 |
| Total Cost of goods sold | 4,426.27 | 6,584.40 | 5,871.54 | 7,809.13 | 7,220.20 | 6,740.30 | 3,969.52 | 7,008.81 | 6,222.50 | 5,928.63 | 7,408.77 | 9,110.65 | 78,300.72 |
| Expenses | | | | | | | | | | | | | |
| Advertising & Promotion | 173.00 | - | 145.05 | - | - | - | - | - | - | - | - | 132.00 | 450.05 |
| Automobile Expenses: | | | | | | | | | | | | | |
| Fuel, gas & parking fees | 869.50 | 798.00 | 647.00 | 831.00 | 1,081.95 | 542.50 | 1,095.00 | 1,267.05 | 879.50 | 1,033.50 | 1,076.00 | 902.20 | 11,023.20 |
| Vehicle repairs & maintenance | - | 450.00 | 320.60 | 845.00 | 2,581.00 | 260.00 | 785.40 | 20.00 | 373.00 | 1,415.00 | 523.20 | - | 7,573.20 |
| Road tax & insurance | - | - | - | - | - | 1,842.36 | - | - | 2,203.77 | - | 581.37 | - | 4,627.50 |
| Total Automobile Expenses | 869.50 | 1,248.00 | 967.60 | 1,676.00 | 3,662.95 | 2,644.86 | 1,880.40 | 1,287.05 | 3,456.27 | 2,448.50 | 2,180.57 | 902.20 | 23,223.90 |
| Bank service charges | 132.90 | 21.00 | 9.15 | 2.10 | 252.30 | 2.10 | 74.50 | 28.40 | 16.89 | 58.48 | 31.98 | 179.20 | 809.00 |
| Business licenses & permits | 370.00 | 10.00 | 750.00 | 490.60 | - | - | - | - | - | - | 1,239.60 | 650.00 | 3,019.60 |
| Computer & internet expenses | 320.70 | 258.10 | 220.20 | - | - | - | - | - | 50.00 | 80.00 | 557.00 | 205.00 | 2,621.00 |
| Cleaning supplies | 103.45 | 319.70 | 94.30 | 138.45 | 103.70 | 354.10 | 22.85 | 45.90 | 174.80 | 465.85 | 215.15 | 279.70 | 2,317.95 |
| Food supplies | 5,209.20 | 11,133.20 | 7,802.75 | 9,184.50 | 9,767.75 | 6,029.30 | 11,313.45 | 7,289.80 | 7,528.30 | 7,126.10 | 5,170.65 | 7,037.25 | 94,592.25 |
| Vet supplies | 39.30 | 355.00 | 82.50 | 129.00 | 66.00 | - | 153.00 | 969.50 | 92.00 | 125.00 | 288.50 | 72.00 | 2,371.80 |
| General supplies | 2,264.65 | 1,185.50 | 618.65 | 932.20 | 914.40 | 704.60 | 1,345.75 | 417.20 | 171.60 | 241.60 | 179.00 | 364.36 | 9,339.51 |
| Meals & refreshments | 2,385.00 | - | 29.00 | 583.95 | 233.10 | - | 633.90 | 350.10 | 168.60 | 837.90 | 226.60 | - | 5,448.15 |
| Meeting expenses | - | - | 89.00 | - | - | - | - | - | - | - | - | - | 89.00 |
| Miscellaneous expenses | 116.00 | 406.50 | 116.90 | 159.90 | 308.50 | 104.00 | 1,074.80 | 39.90 | 8,370.00 | 3,613.65 | 1,566.80 | 297.40 | 15,650.95 |
| Office supplies | 482.80 | - | - | 357.20 | 168.00 | 364.00 | 311.70 | 354.00 | 232.00 | 202.00 | 119.40 | 192.00 | 3,306.50 |
| Total Cost of goods sold | 11,424.00 | 13,689.00 | 9,812.45 | 11,977.90 | 11,813.75 | 7,558.10 | 14,979.95 | 9,884.20 | 16,804.19 | 12,750.58 | 9,594.68 | 9,276.91 | 139,565.71 |

BSBCC

Actual Operational Income Expenditure Statement Jan to Dec 2014

| | Jan-14 | Feb-14 | Mar-14 | Apr-14 | May-14 | Jun-14 | Jul-14 | Aug-14 | Sep-14 | Oct-14 | Nov-14 | Dec-14 | Total |
|------------------------------------|-------------------|------------------|------------------|------------------|------------------|-------------------|------------------|------------------|------------------|-------------------|--------------------|------------------|-------------------|
| Payroll Expenses: | | | | | | | | | | | | | |
| Salaries | 27,550.00 | 27,550.00 | 27,550.00 | 27,790.00 | 30,259.70 | 30,850.00 | 34,050.00 | 35,550.00 | 35,550.00 | 36,550.00 | 36,550.00 | 36,550.00 | 386,349.70 |
| EPP | 3,525.00 | 3,525.00 | 3,525.00 | 3,554.00 | 3,879.00 | 3,954.00 | 4,370.00 | 4,565.00 | 4,565.00 | 4,695.00 | 4,695.00 | 4,695.00 | 49,547.00 |
| SOC/SO | 362.40 | 359.00 | 359.00 | 365.05 | 408.00 | 416.70 | 471.00 | 497.20 | 497.20 | 514.60 | 514.60 | 514.50 | 5,279.25 |
| Staff insurance | 802.50 | - | 130.00 | 390.00 | - | 119.00 | - | - | - | - | - | - | 1,441.50 |
| Medical | 850.00 | - | 76.80 | 450.00 | - | - | - | - | 1,584.80 | 780.00 | - | - | 3,741.60 |
| Rental of staff quarters | 150.00 | 150.00 | 150.00 | 150.00 | 150.00 | 150.00 | 150.00 | 150.00 | 150.00 | 150.00 | 300.00 | - | 1,800.00 |
| Total Payroll Expenses | 33,239.90 | 31,584.00 | 31,790.80 | 32,699.05 | 34,696.70 | 35,489.70 | 39,041.00 | 40,762.20 | 42,347.00 | 42,689.60 | 42,059.60 | 41,759.50 | 448,159.05 |
| Postage & courier | 234.50 | 20.10 | 45.40 | 48.05 | 52.90 | 73.10 | 20.10 | 18.70 | - | (64.60) | 114.10 | 243.40 | 805.75 |
| Printing & stationery | 834.30 | 604.50 | 332.20 | 174.00 | 486.10 | 539.50 | 210.00 | 325.30 | 616.70 | 259.50 | 559.60 | 1,488.34 | 6,430.04 |
| Professional fees: | | | | | | | | | | | | | |
| Company secretarial | - | - | 610.00 | - | - | - | - | - | - | - | 1,540.00 | - | 2,150.00 |
| Audit fee | - | - | - | - | - | - | - | - | - | - | 770.00 | - | 770.00 |
| Tax consultancy | - | - | - | - | - | - | - | - | - | - | 10,070.00 | - | 17,500.00 |
| Other consultancy fees | - | - | - | - | 825.00 | 4,442.50 | - | 4,597.30 | - | 5,020.00 | (5,020.00) | 525.50 | 10,390.30 |
| Total professional fees | - | - | 610.00 | - | 825.00 | 4,442.50 | - | 4,597.30 | - | 5,020.00 | 7,360.00 | 8,205.50 | 31,060.30 |
| Publicity & public relations | 1,795.80 | 1,182.00 | 0.70 | 389.00 | - | 271.50 | 2,364.50 | - | 750.00 | - | 500.00 | - | 7,253.50 |
| Repairs & maintenance | 1,697.00 | 1,384.70 | 707.00 | 992.00 | 1,277.10 | 2,423.10 | 3,308.00 | 1,433.50 | 1,433.70 | 2,441.20 | 446.00 | 1,214.30 | 18,757.60 |
| Small tools & equipment | 29.00 | 56.00 | - | - | - | 653.90 | 153.00 | - | 96.80 | 1,553.00 | - | 940.00 | 3,481.70 |
| Telephone & internet | 220.35 | 229.10 | 582.10 | 356.95 | - | 585.00 | 462.00 | 585.00 | 140.90 | 378.15 | 2,880.00 | 492.10 | 4,311.65 |
| Training, seminars & workshops | 2,559.00 | 555.00 | 201.80 | - | - | 800.00 | - | - | - | - | 2,658.30 | - | 6,774.10 |
| Travelling & accommodation | 1,137.00 | 240.00 | 634.00 | 1,234.95 | 2,419.00 | - | 400.00 | 566.50 | 3,881.50 | 1,846.00 | 2,238.30 | 611.00 | 14,808.25 |
| Transportations | - | - | - | - | 724.00 | - | - | - | - | - | - | - | 1,124.00 |
| Uniforms | 1,650.00 | - | 144.90 | - | - | - | 201.00 | - | - | 522.00 | - | - | 2,517.90 |
| Utilities - Water & electricity | 260.25 | 618.20 | 666.70 | 760.65 | 317.70 | 26.80 | 1,608.15 | 2,407.55 | 400.35 | (212.15) | 832.95 | 424.70 | 8,111.85 |
| Website design & maintenance | - | - | 1,161.20 | - | - | - | - | - | - | - | - | - | 1,161.20 |
| Company income tax | - | - | (300.00) | - | - | - | - | - | - | - | - | - | (300.00) |
| Loss/(Gain) on stock adjustment | - | - | - | - | - | - | 259.12 | (76.39) | 139.80 | 149.59 | 61.43 | 49.51 | 583.06 |
| Total Expenses | 56,123.60 | 51,410.60 | 47,501.90 | 50,308.55 | 56,275.20 | 55,508.06 | 64,887.22 | 61,790.91 | 70,067.21 | 69,781.37 | 68,885.53 | 65,739.46 | 718,279.61 |
| Net Income over Expenditure | 130,077.99 | 10,739.80 | 14,351.44 | 63,865.68 | 9,575.88 | 351,532.39 | 8,639.10 | 66,699.68 | 20,597.55 | (2,006.06) | (17,207.54) | 63,090.44 | 719,956.35 |

B

BSBCC MALAYSIA
FUNDS RECEIVED JAN TO DEC 2014

| I Grants & Donations | | Total 2014 | |
|--|-------------|-------------------|--------------------|
| | Date | Amount (RM) | |
| Received from | | | |
| Yayasan Sime Darby 6th Quarter | 20/Jan | 80,221.50 | |
| Donations from visitors & collection boxes | | 10,014.70 | |
| Adoption Programmes | 22/Jan | 27,570.00 | |
| Ecoteer (Malaysia) Sdn. Bhd. | | 1,400.00 | |
| Paul & Yen Yen Locklin | 17/Feb | 1,000.00 | |
| Animal Project & Environmental Education | | 3,500.00 | |
| Katja Nedoluha "Noah's Sun Bear Fundraiser" AUD1243.48 | 26/Feb | 3,472.67 | |
| Malaysian Tourist Guide Council | 28/Feb | 500.00 | |
| SI Tours Sdn. Bhd. | 28/Feb | 3,200.00 | |
| FMT | 05/Mar | 200.00 | |
| National Geographic Wildlife of the World | 07/Mar | 699.80 | |
| One Chance Project | 10/Mar | 650.00 | |
| Ecoteer (Malaysia) Sdn. Bhd. | 20/Mar | 1,400.00 | |
| Rio Tinto (AUD404.75) | 26/Mar | 1,199.82 | |
| BBC | 11/Apr | 500.00 | |
| Zeldenrijk Groenvoorziening BV eur1,000 | 24/Apr | 4,441.10 | |
| Borneo Eco Tours Sdn Bhd | 30/Apr | 1,200.00 | |
| The Farmers Brand Sdn Bhd | 27/Mar | 940.00 | |
| Eaithan College | 19/Mar | 400.00 | |
| Miami University | 09/Jun | 800.00 | |
| Ecoteer (Malaysia) Sdn. Bhd. | 09/Jun | 6,595.00 | |
| Ecoteer (Malaysia) Sdn. Bhd. | 23/Jun | 3,305.00 | |
| Alexander Lamb | 15/Jul | 1,046.00 | |
| Sabah Hotel | 11/Aug | 268.00 | |
| AFC | 18/Aug | 1,000.00 | |
| Global-Technology Distribution S/B | 12/Sep | 1,000.00 | |
| JCI Sandakan | 15/Sep | 450.00 | |
| Natural World Safaris | 15/Sep | 2,543.60 | |
| Ho Sook Yin | 19/Sep | 50.00 | |
| Eddie Requetta (accommodation fee) | 29/Sep | 300.00 | |
| Tiger Liz Production (filming fee) | 29/Oct | 3,000.00 | |
| Pop Asia (filming fee) | 25/Nov | 1,000.00 | |
| GEF SGP - 2nd disbursement of 40% from the fund | 08/Dec | 65,531.03 | |
| Road Production Television (filming fee) | 05/Dec | 1,000.00 | |
| Malaysia-Germany Chamber of Commerce & Industry | 12/Dec | 5,344.90 | |
| Fe Collection - 500 pcs badges FOC | 03/Dec | 3,750.00 | |
| Others | | 100.00 | |
| Total Donations Received | | 239,593.12 | A1 |
| | | | |
| II BATs Group - Statement of Accounts | | | |
| <u>Donations Received</u> | | | |
| Outlook Expeditions | 17/Apr | 4,968.09 | BATS Deposit |
| Outlook Expeditions | 22/Jul | 1,000.00 | BATs Group 1 |
| Outlook Expeditions | 22/Jul | 1,000.00 | BATs Group 2 |
| Outlook Expeditions | 30/Jul | 1,000.00 | BATs Group 3 |
| Outlook Expeditions | 04/Aug | 1,000.00 | BATs Group 4 |
| Outlook Expeditions | 07/Aug | 1,000.00 | BATs Group 5 |
| Outlook Expeditions | 03/Sep | 9,887.32 | BATs Final Payment |
| | | 19,855.41 | |
| | | | |
| <u>Expenditure</u> | | | |
| BOSCH Impact Drill Machine | 14/Jul | 330.00 | |
| Small tools & materials for BATs group project | 14 - 17/Jul | 1,311.40 | |
| Sawntimber materials for BATs group project | 13/Aug | 1,300.00 | |
| Concrete materials for BATs group project | 14/Aug | 1,358.90 | |
| Consultancy charges by Arkitek S/B | 24/Aug | 7,722.00 | |
| | | 12,022.30 | |
| Funds over Expenditure | | 7,833.11 | A2 |
| | | | |
| III Yayasan Sime Darby Grant for Bearhouse 2 and Visitor's Centre | | | |
| Paid directly to Buildtech for Claim no. 7 & final | | 153,525.41 | A5 |

BSBCC USA
Statement of Funds & Expenses for Jan to Dec 2014
Grants & Donations

| | | Total USD Amount |
|--|------------|-------------------------|
| <u>Received from</u> | | |
| Andrew Luk | 1-Jan | 100.00 |
| Ian Montone | 6-Jan | 250.00 |
| Elinore Kaufman | 19-Jan | 200.00 |
| Alan and Anne Symons | 22-Jun | 1,000.00 |
| The Poetic Eye | 22-Aug | 200.00 |
| Little Rock Zoo | 25-Sep | 200.00 |
| Larissa Haramis | 25-Sep | 100.00 |
| Jason Breen | 01-Nov | 100.00 |
| Mark Hertsberg | 19-Nov | 300.00 |
| Jennifer West | 07-Dec | 100.00 |
| Barbara Murray | 28-Dec | 860.00 |
| East Bay Zoological | 01-Nov | 4,000.00 |
| Other individuals (<\$100) | | 975.77 |
| Total Donations | A | <u>8,385.77</u> |
| Expenses paid in USA | | |
| Bank charges | | 45.00 |
| Paypal charges | | 99.35 |
| Total Expenses | B | <u>144.35</u> |
| Nett Funds for 2014 | A-B | 8,241.42 |
| Unused Funds from 2013 | | 82,364.64 |
| Funds transferred to BSBCC Borneo (professional fees) | 11-Jun | (44,000.00) |
| Funds transferred to BSBCC Borneo (operations) | 11-Jun | (36,000.00) |
| Net Funds available for use in 2015 | C | <u>10,606.06</u> |